



The Internet of Things (IoT)

Unidata is keeping a close eye on and developing technology for the Internet of Things (IoT).

What is the IoT? It is the concept of and the implementation of connecting sensors and control devices to the physical environment, to machinery, and to animals and humans, and then connecting those devices across the internet so we can monitor and control just about everything. It is a good thing? Many say it will enhance our lives. Perhaps it will and perhaps it won't. Regardless it is happening and we need to understand and embrace it to allow better monitoring of the environment.

Unidata has been participating in the IoT for almost 10 years now, but it was not called the IoT then. It was called telemetry (metering from a distance or tele-metering) instead. We started when we released the Neon Range of IP Data loggers, and we have deployed several thousand of these already. These systems monitor water levels, gas pressures and the like over the cell phone and satellite networks. In the last 5 years we have seen a faster growth in this area as well as a steady decline in the cost of connecting sensors across the internet. The type and the number of telemetry applications has grown and now includes such things as monitors for smart

agriculture, smart livestock management and smart cities which monitor things like streetlights and parking spaces using relatively inexpensive sensors. The cost of metering from a distance is now lower than having a person come to look at and measure these things.

Apart from the low priced sensors, the networks to carry this data have grown in size and have reduced in cost. There are several emerging and competing technologies becoming available, and these are overviewed below.

LP WAN Technology

There are many vendors providing LPWAN technology, the main players being LoRa WAN and Sigfox. LPWAN can be described in simple terms as a low cost and low power and very long range (about 5 km) Wi-Fi which can only carry a very small data volume. These volumes are appropriate for some applications for example a farm with a large number of soil moisture sensors, a bore monitoring application for a number of bores in a small geographical area or a metering application. These technologies can be deployed in a private network environment, in the same way you use

normal Wi-Fi in your house or office and you manage the network, or you can purchase a service from a Telco and they manage the network.

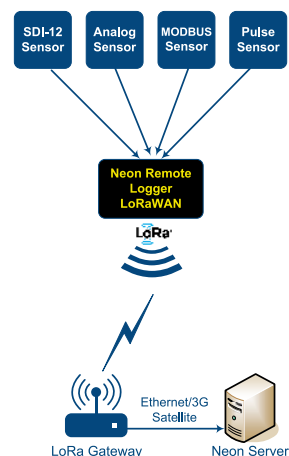
Narrowband LTE Technology

This is the cell phone industry approach to the IoT, and there are new low cost low bandwidth options becoming available in the next year, for example current 4G/LTE provides speeds of up to 25Mb and we all use this for our web browsing and other applications. IoT applications generally only need a speed of 64Kb, or less. There are new 4G/LTE modules being released in the next year which will be much cheaper and these will compete with the LPWAN technologies.

Which technology will win? No one knows, perhaps it will be the same as VHS and Beta when those technologies were competing in the video recording market decades ago.

At Unidata we are offering both technology options. We are also releasing our full range of Neon Remote Loggers, with both technologies, our customers can choose based on their specific needs.

NEW PRODUCT RELEASES



LoRa Logger and diagram

Neon LoRa Logger and Neon LoRa Bridge

Unidata has developed new products using the LoRa radio modules and has added support within the Neon Application Software to support LoRa communications.

The Neon LoRa logger is a new generation Neon Remote Logger with a LoRa radio communications component, instead of a cell phone modem communications component. This new Neon LoRa Logger communicates via a pre-configured LoRa gateway to the Neon Server to deliver data to be stored within the Neon System and displayed on the Neon Web interface as well as being reported on via the usual Neon reporting mechanisms.

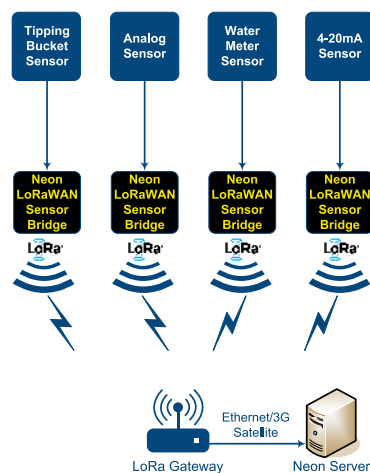
As the LoRa communications is a low data rate/ low volume the Neon LoRa Logger

needs to be pre-programmed with a logging scheme at the factory, or in the field, rather than the conventional way of downloading a scheme via the Neon Web interface. The Neon LoRa Logger supports a full range of complex sensor interfaces, for example Modbus and SDI 12 as well as analogue and digital inputs and outputs. Closed loop control systems can be set up using standard scheme programs, in the same way as normal Neon systems.

The Neon LoRa Bridge is a simpler product, which is set up to read simple analog and

digital sensors and report the readings back to the Neon Server at pre-set intervals. It is a simple, low cost device without any on board intelligence that can't be reconfigured in the field.

Both of these products are due for release / ready for shipment on July 1. They are currently in the final process of manufacture, and are now being certified for compliance at our external compliance laboratory. We have brochures available on request, and the brochures shall be on our website soon.



LoRa Sensor Bridge and diagram

Full Neon Remote Logger Range



3004A



3008A



3016A

Unidata released the 3016 Neon Remote Logger recently, which has 16 hi res analog inputs. We are now releasing the full set of Neon Remote Logger models.

We now have a 3008 Neon Remote Logger with 8 hi res analog inputs and an LCD display and a 3004 Neon Remote Logger with 4 standard resolution analog inputs and an optional LCD display.

These new Neon Remote Loggers are Unidata's next generation of products and they will gradually take over from the current Neon Remote Terminals. We are not planning to obsolete the current range for some time though. The new range has some significant additional features, while also maintaining compatibility with our existing Neon Remote Terminals and our Starlogger and Prologger range of stand-alone data loggers.

The new Neon Remote Loggers can be used in a Prologger / Starlogger mode OR in Neon Remote Logger mode. They all have new Ferrite Ram and Flash Ram and an inbuilt 10 year battery backed up real time clock on board. This feature allows them to be programmed with a scheme at the factory and set to work immediately in the field.

They can also be reprogramed in the field with a scheme using Starlog 4, so they do not need to communicate with the Neon

Server to obtain the scheme after a power failure. They store all the critical variables in Ferrite Ram, a new special memory technology which is non-volatile, allowing the logger to wake up and start working from where it left off, but with the correct time from the battery backed up real time clock. There are also several new interface and memory storage options and direct Ethernet interfaces, as well as dual SIM card slots and least cost routing algorithms, for auto failover to satellite in the event of cell phone coverage being lost.

There is a companion Satellite Modem Interface unit, primarily for the GlobalStar modem option, and other satellite modem options as they become available.



3200A

The full range of the Neon Remote Loggers is due for release / ready for shipment on July 1. They are currently in the final process of manufacture, and are now being certified for compliance at our external compliance test laboratory. We have brochures available on request, and the brochures shall be on our website soon.

EKO Instruments - New Partner in Japan

In April, Unidata and EKO instruments signed a partner agreement to work together to sell Neon Systems in Japan and to also work together on the very good weather instruments which EKO provides.

EKO instruments is a very successful manufacturer focussed in the areas of Environmental Science and Renewable Energy. EKO Instruments was established more than 85 years ago, with specialisation in pyranometer technology and other equipment to assist in the measurement and management of photovoltaic equipment for the renewable energy industry.

EKO Instruments provides an extensive product portfolio originating from its in-house development and production facilities, ranging from small radiometers,

ISO 9060 standard pyranometers, spectroradiometers up to multi-panel IV curve tracer systems for PV performance evaluation.

Unidata looks forward to a long and fruitful relationship with EKO instruments. Please see the photos of Mr Osamu Sakamoto and Kevin Chung at the EKO Instruments facility and some photos of the National Weather Department Conference and Exhibition in Tokyo in May. Kevin Chung attended this event and assisted EKO on their conference stand.





Inmarsat BGAN M2M Satellite Backhauled LoRa

Where is LoRa very effective?

If you are connecting sensors in cities or in countries where there is wide cell phone coverage, for example in many Asian countries, there may be little reason to use LoRa, as there is an existing lower cost network. However if you are in a remote area, where there is no cell phone network available, then Inmarsat satellite backhauled LoRa is a very attractive option.

Perhaps you have a large farm with a few hundred soil moisture sensors. Perhaps you have a large pastoral property of 250square kilometres. Perhaps you have

an important underground aquifer mound which is in a remote area which has a hundred water bore holes to measure groundwater levels within a 100 square kilometre radius? In these applications you could use a small number of Inmarsat BGAN M2M Neon Remote Terminals and a small number of Lora Gateways to provide LoRa sensor coverage over hundreds of square kilometres. The aggregation of a large number of low data rate LoRa sensors via Inmarsat BGAN M2M satellite is effective to cover a large remote area, and as the LoRa sensors are relatively low data rate and

low data volume it is economical to send this data via satellite.

Unidata works closely with Inmarsat on many M2M applications. We are an Inmarsat certified partner for Neon Systems for M2M applications. This application of satellite backhauled LoRa is just another example of using Inmarsat BGAN to connect sensors to the internet of things. Inmarsat is also a member of the LoRa Alliance, a group of companies working together on LoRa technology enhancements and applications, lead out of Paris, France by the founding partner Actility.



Gippsland Irrigation Expo



In March Rod McKay, General Manager NIWA Instrument Systems, and Matt Saunders attended Gippsland Irrigation Expo, in Sale in Eastern Victoria where they exhibited Neon based automated irrigation measurement and control systems.

The main proponent and supporter of this event is Southern Rural Water, the water utility responsible for water management in the lush and fertile East Gippsland region of Victoria, just near the beginning of the snowy mountains range.

This was very much a country affair with cattle shed used as the exhibition venue.

We received strong enquiries for Neon based automated irrigation systems. Most of the attendees were local landholders who had farms in the region over many

decades. They all had the view that automation was the way to improve farm productivity and to be able to leave the farm for a short time, something which was regarded as impossible in years past.

They were keen to see how they could control their irrigation systems from their home, with a preference for using smart phone apps to check water levels and irrigation system status. They also were seeking remote image capture, to have a visual indication of the livestock as well, again this is something which allows them to not be in attendance at the farm at all times.

Starflow QSD on long term trial in Fremantle Harbour



Last year we worked with the Fremantle Ports to install two sets of the new Starflow QSD Ultrasonic Doppler SDI-12 Instrument in the Harbour of Fremantle. The Port Hydrographer has allowed the installation as a long term test for Unidata.

Fremantle ports has much more expensive equipment monitoring the main port area, however Starflow QSD can do reasonable measurements in this environment and at a substantially lower price point for other areas of interest. They can also log on via Neon to observe the collected depth and velocity data at a bridge site where there are high tidal velocities and this is a good observation point for them.



The system has been maintained recently and despite the use of anti-foul coating on the instruments and housings, there has been significant bio foul growth on the system. While this is a challenge when we maintain the system it does indicate a healthy water environment within the harbour, and that is a good thing.



As the measurement system is ultrasonic, the additional bio foul on the instruments does not affect their operation.

We also have other long term trial sites for Starflow QSD in New Zealand and also in the UK.



UNIDATA STAFF PROFILE



Elena O'Neill

Elena looks after all things administration and finance here at Unidata.

Elena is the person you speak to first when calling Unidata, so you know her already.

Elena assists with sales by preparing quotations and product and pricing information to customers. Elena is also our HSEQ Manager.

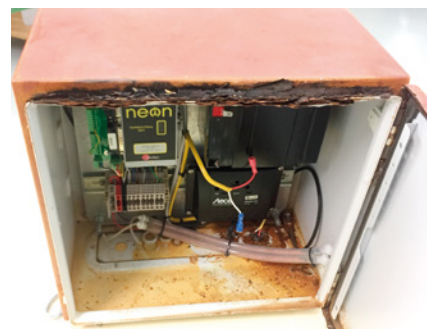
Elena has been with Unidata for just over 17 years and the company runs very efficiently under Elena's guidance. We also never cross Elena because she may simply forget to pay us next week. That has never happened by the way, but it could if we are not careful.

Elena is married and has two grown up children. Elena is a Fremantle girl of Italian heritage. She lives close to

the Unidata Factory and is an active bush walker and occasional bike rider in the beautiful Bibra Lake nature reserve. Last year Elena travelled back to her parents' hometown in Italy and used her Italian which, although rusty, still remains quite good.

Elena is also what we call a Fremantle Dockers tragic. There is considerable football banter at work with Clint who remains a strong West Coast Eagles supporter.

We rely a lot on Elena, she is such an important part of our life here at Unidata, and we thank her for continuing to look after all of us and put up with us.



Quality Enclosures Protect Valuable Equipment



Our customer the City of Joondalup has recently brought back one of their systems to Unidata for refurbishment. Please note the significant corrosion, caused by long exposure to brackish water, in a sump monitoring project for the city.

The City of Joondalup has a very forward thinking approach to remote monitoring and has recently started a new IoT (Internet of Things) project, to monitor many systems within the area, including lighting and parking assets. This is often called a smart city approach.

Unidata has worked with the City of Joondalup for several years and we were happy to refurbish this system for them. Note how the enclosure is very corroded, but the equipment inside was not damaged.

Replacing the enclosure was relatively inexpensive. Now the system can be set to work again in the field for another few years. Please also see the new enclosure ready to go back out in the field.



Test units in the Unidata office

Neon Remote Logger Test Facility

We have been working on our new range of Neon Remote Loggers for quite a while. We have also had them under test for a long time on a test setup, and we thought we would show you.

There are 8 loggers set up, based on various releases of prototype models and they are all communicating to our Neon Server at different rates and different communications methods.

We also have two units in the test setup we have at the rear of our factory.

Long term tests are very important before such a product release hence most of these units have been operating in this test

mode for 18 months already. New products will always have teething problems, and with our long term tests, we believe we have significantly reduced the chance of these teething problems. We also have the facility to update the internal firmware over the air/ over the communications link. This is a must for modern embedded processor machines, same as your phone, television, and soon your fridge and dishwasher.



Test units in the field

CONTACT US

AUSTRALIA

Unidata Pty Ltd
40 Ladner Street
O'Connor, Western Australia 6163
Tel: +61 8 9331 8600
Fax: +61 8 6210 1854
Email: sales@unidata.com.au
Web: www.unidata.com.au

Measurement Engineering Australia
41 Vine Street
Magill, South Australia 5072
Tel: +61 8 8332 9044
Fax: +61 8 8332 9577
Email: sales@mea.com.au

Hydro Terra
Unit 42, 328 Reserve Road
Cheltenham, Victoria 3192
Tel: +61 3 8683 0091
Fax: +61 3 9681 9421
Email: info@hydroterra.com.au

VENTIA Pty Ltd
1/12 Sauer Road
New Gisborne, Victoria 3438
Tel: +61 3 5428 8845
Mobile: +61 458 110 204
Email: Michael.Wheaton@ventia.com.au

Environmental System & Services
8 River Street
Richmond, Victoria 3121
Tel: +61 3 8420 8999
Fax: +61 3 8420 8900
Email: george.dutka@esands.com

NEW ZEALAND

National Institute of Water & Atmospheric Research Ltd
NIWA Instrument Systems
10 Kyle Street, Riccarton,
Christchurch 8011, New Zealand
Tel: +64 3 343 7890
Fax: +64 3 343 7891
Email: g.elley@niwa.co.nz

CANADA

Geo Scientific Ltd.
4938 Queensland Road
Vancouver, BC V6T 1G4
Tel: +1 604 731 4944
Fax: +1 604 731 9445
Email: info@geoscientific.com

SOUTH AMERICA

TE.SAM Peru
Calle Coronel Odriozola 126 – 128
San Isidro Lima 27 – Peru
Tel: +511 705-4141
Fax: +511 705-4142
Email: acliente@tesam.com.pe

MIDDLE EAST

Focus Middle East FZCO
No. 322, Bldg. 5EA, Dubai Airport Free Zone
P.O. Box 293541 Dubai, UAE
Tel: +9714-6091600
Fax: +971-6091602
Email: miran@focus-me.com

EUROPE

Streamline Measurement Ltd
11 Hawthorn Bank
Hadfield, Glossop
Derbyshire SK13 2EY, England
Tel: +44 01457 864334
Fax: +44 01457 854129
Email: sales@streamlinemeasurement.co.uk

Denar Ocean Engineering Services Ltd
Gazeteciler Sitesi
Hikaye Sokak 1/4 Sisli
Istanbul 34394, Turkey
Tel: +90 532 579 5353
Fax: +90 212 216 6483
Email: cagan@den-ar.com

Elite Elektrik Uretim Ve Makine Sanayi Ticaret A.S
8 Cadde 14 / 4 06460 Ovecler
Ankara, Turkey
Tel: +90 312 472 8393
Fax: +90 312 472 2067
Email: elite@elite.com.tr

ASIA

CHINA

Dianjiang Group Limited
1510,15/F, New Commerce Centre
No 19 On Sum Street, Shatin, NT
Hong Kong
Tel: +852-36901588
Fax: +852-36901586
Email: sales@Dianjiangtech.com
(Unidata 6526 Starflow exclusive partner for China)

Shanghai Office:

Building 42, Caifuxingyuan, No.188 Maoting Rd
Chedun, Songjiang, Shanghai 210611, China
Tel: 86-21-37620451 Fax: 86-21-37620450
Branches at Beijing, Kunming, Hefei

Channel Technology Group HK Limited

8/F, Flat A-C, Kwai Shun Ind Ctr.
51-63 Container Port Road
Hong Kong
Tel: +852 6852 3248
Fax: +86 21 37620450
Email: sales@qudao.com.cn
Branches at Beijing, Wuxi, Shenyang, Chengdu and Changsha

Beijing Channel Scientific Instrument Co., Ltd.

Suite 7B15, Huajie Mansion, Dazhongsi 13th
Haidian District, Beijing 100098, China
Tel: +86 10 62111044
Fax: +86 10 62114847
Email: jack@qudao.com.cn

Cinotech Consultants Limited

Room 1710, Technology Park
18 On Lai Street, Shatin, NT
Hong Kong
Tel: +852 (2151) 2088
Email: hf.Chan@cinotech.com.hk

Keihsing Measurement System Corp

9F-1C No. 97, Sec 4, ChongSin Road
SanChong City, Taipei County, Taiwan 241
Tel: +886 2 2972 5528
Fax: +886 2 2973 7885
Email: flow.sensor@msa.hinet.net

KOREA

WESS GLOBAL INC.

Unidata 6526H Starflow exclusive distributor for Korea
5F Young Sang Media Center
Cheonan Valley, Jiksanro 136, Jiksan-eup
Cheonan, Korea
Tel: +82 41 584 8820
Email: Les@wessglobal.com

Encosys Co. Ltd

#1514, Sungjee Starwith, 38, Road 427
Heungan-daero, Gwanyang-dong, Dongan-gu
Anyang-si, Gyeonggi-do, South Korea
Tel: +82 31 345 0700
Fax: +82 31 345 0707
Email: encosys@encosys.kr

JAPAN

Senecom INC.

1-1-25 Kawaguchi Nakaaoki
Saitama, Japan 332-0032
Tel: +81 48 242 0770
Fax: +81 48 242 0771
Email: saito@senecom.co.jp

EKO Instruments Co. Ltd

1-21-8 Hatagaya,
Shibuya-ku
Tokyo, Japan 151-0072
Tel: +81 3 3469 6714
Email: sakamoto@eko.co.jp

THAILAND

Union TSL Limited
30/34 Soi Yakthanon Na Ranong
KlongToey, Bangkok 10110, Thailand
Tel: +66 26710688/89
Email: vichakorn@utsl.co.th

Intelligent Control Engineering Co Ltd
67/165 Soi Phaholyothin 69 Phaholyothin Road
Anusaowari, Bangkok 10220, Thailand
Tel: +66 892 062 060
Fax: +66 2 972 4942
Email: icintel@trueemail.co.th

Wealth Instruments Co., Ltd.
No. 818, 3rd Floor, Navamin Road, Khlong Kum
Buengkuam, Bangkok 10240, Thailand
Tel: +66 89 206 2060
Email: wealthinst44@gmail.com

SINGAPORE

Wetec Pte Ltd (200810252Z)
21, Bukit Batok Crescent
#16-82 WCEGA Tower
Singapore 658065, Singapore
Tel: +65 6570 6938/+65 9728 9826
Fax: +65 6734 5706
Email: sales@wetec.com.sg

Winsys Technology Pte Ltd

No. 18, Boon Lay Way
#03-120, TradeHub 21
Singapore 609966, Singapore
Tel: +65 6686 4126
Email: davidwoo@winsys.com.sg

Network Innovations Inc.

52 Telok Blangah Road,
#03-07 Telok Blangah House,
Singapore 098829, Singapore
Tel: +65 9116 6464
Email: sebastian.anthony@networkinv.com

MALAYSIA

Surechem Sdn Bhd
No. 35 Jalan Radin Anum 2
Bandar Baru Seri Petaling
Kuala Lumpur 57000, Malaysia
Tel: +6 03 9058 6626/36
Fax: +6 03 9058 7368
Mobile: +012 316 1923
Email: mbli@surechem.com.my

GAC Teknikal Sdn Bhd

42E & F Mendu Commercial Centre
Jalan Mendu, Kuching, Sarawak, Malaysia
Malaysia 93200
Tel: +60 82 489 393
Fax: +60 82 489 489
Email: gac9393@streamyx.com

INDONESIA

PT. New Module INT.
Jl. Abdul Muis No. 36Q
Jakarta 10160 Indonesia
Tel: +62 21 385771
Fax: +62 21 3808281
Email: nmi@nemoint.com

VIETNAM

Dai Quang Company Limited
No. 18, Lane 172, Thai Thinh Str
Lang Ha Pre., Dong Da Dist.
Hanoi, Vietnam
Tel: +84 4 35581722
Email: Lam@daiquang.com

Digi Technologies

18/A20 Quach Van Tuan, Tan Binh District
Ho Chi Minh City, Vietnam
Tel: +84 8 811 2736
Fax: +84 8 811 2735
Mobile: 84 90 382 9996
Email: lqchi@digivn.com

INDIA

ShailronTechnology Pvt. Ltd
E-21 Surya Kunj near C.R.P.F.
New Delhi 110 072 India
Tel: +91 011 2801 0280
Fax: +91 011 2531 5699
Email: info@shailrontechnology.com